

GIOVANNI RONCA

Via 10.

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CURRICULUM VITAE

CARRIER SUMMARY

Giovanni Ronca started his career in 1996 at Exor S.p.A. (former IFI S.p.A.) as financial analyst. From 1998 to 2007 he worked in the financial department of the Fiat Group both in Italy and the United States. From 2004 he was part of the team led by the new CEO Sergio Marchionne that re-launched the Fiat group.

In June 2007 Giovanni Ronca joined UniCredit as Senior Banker in Investment Banking division. In 2009, after the acquisition of Capitalia and with the restructuring of the Group, he became the head of Italian North-West corporate banking region.

In 2011 he was appointed head of Corporate & Investment Banking Italy Network. He covered this role until the end of 2013 when he was named head of Corporate & Investment Banking Americas and manager of UniCredit branches in North and South America, and moved to New York.

From September 1, 2016 he became Co-Head of UniCredit commercial bank network in Italy with focus on the Corporate business, including leasing and factoring products. He was vice chairman of UniCredit Leasing S.p.A. and non-executive board member of Fondo Italiano d'Investimento SGR and Cordusio SIM.

In May 2019, Giovanni Ronca joined Telecom Italia S.p.A. as Chief Financial Officer. In July 2019 he was also appointed Chairman of Olivetti S.p.A.

PROFESSIONAL EXPERIENCE

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|-------------------|---|
| 05/2019 – present | Telecom Italia S.p.A. , Rome – Chief Financial Officer
Olivetti S.p.A. , Ivrea – Chairman |
| 09/2016 – 04/2019 | UniCredit Commercial Banking Italy , Milan – Executive Senior Vice President
Co-head Commercial Banking Italy, with focus on the Corporate business, including leasing and factoring products.

Vice chairman of UniCredit Leasing S.p.A. and non-executive board member of Fondo Italiano d'Investimento SGR and Cordusio SIM. |
| 2014 – 08/2016 | UniCredit Corporate & Investment Banking , New York – Senior Vice President
Head of CIB Americas & Branch Manager, leading all business activities in North and Latin America for the UniCredit Group and managing UniCredit NY branches and Brazil representative office. In addition to business activities, UniCredit NY |

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branches take care of USD funding and other market activities and relationships with US regulators for the entire banking Group.
Member of UniCredit CIB Group Executive Committee.

- 2012 – 2013 **UniCredit Corporate & Investment Banking**, Milan – Managing Director
Head of CIB Italy Network. Responsible for relationship management of the main 150 Italian multinational and large corporate clients on the Bank
- 7/2009 – 12/2011 **UniCredit Corporate & Investment Banking**, Turin – Managing Director
Head of Italian North West corporate network.
- 6/2007 – 6/2009 **UniCredit Markets & Investment Banking**, Milan – Senior Banker
Responsible for the origination effort and relationships with the senior management of a portfolio of large Italian groups and other key industrial clients of the Investment Bank of UniCredit Group.
- 2001 – 5/2007 **Fiat Finance S.p.A.** – Senior Vice President
In charge of the Financial Markets team, responsible for Capital Markets, Bank Relations, Industrial & Subsidized Financing, Support to extraordinary and M&A transactions.
- 2000 **Fiat Finance North America** (New York) – Vice President
Assistant to Fiat group treasurer for US, Canada and Mexico
- 1998-1999 **Fiat Geva S.p.A.** – Associate
Member of the Capital Markets team.
- 1996-1997 **Exor S.p.A.** (former IFI S.p.A.) – Analyst
Assistant to the strategy & control manager of the **Exor Group S.A.** (holding of Agnelli's family investments in France, USA and Far East).
- 1995-2000 **Centro di Ricerca “Luigi Einaudi”** – Researcher
Author of papers and researches on various economic issues.
- 1996-1998 **University of Turin** – Teaching assistant (Microeconomics)

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EDUCATION

- 9/1991-7/1996 **University of Turin**, Italy – Degree in Economics
- 1994 **Erasmus University and Business School**, Rotterdam (NL)
Erasmus Project exchange program student
- Other relevant experiences:*
- 1999 **Internship at Merrill Lynch International** (London) – Equity derivatives desk
- 1998 **International Visitor Leadership Program (IVPL)**
Selected and sponsored by the U.S. Department of State for a five week institutional visit to the United States.
Additional information available at <http://eca.state.gov/ivlp>.

PERSONAL

- Born onyth, 1973; married, three children
- Mother tongue Italian, fluent in English

July 2020